BEFORE THE
SURFACE TRANSPORTATION BOARD

KANSAS CITY POWER & LIGHT
COMPANY

Complainant,
Docket No 42095

V

UNION PACIFIC RAILROAD COMPANY
Defendant.

Defendant.

Part of Proceedings
Part of Public Record

REPLY EVIDENCE OF COMPLAINANT KANSAS CITY POWER & LIGHT COMPANY

KANSAS CITY POWER & LIGITT COMPANY

PUBLIC VERSION

CONFIDENTIAL MATERIAL

REDACTED

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KANSAS CITY POWER & LIGHT COMPANY Complainant.)))))) Docket No. 42095
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PART I COUNSEL'S ARGUMENT AND SUMMARY OF EVIDENCE

A. Introduction

In accordance with the order of the Surface Transportation Board ("STB" or "Board") served May 4, 2007. Complainant Kansas City Power & Light Company ("KCPL") hereby replies to the Opening Evidence and Argument filed by Defendant Union Pacific Railroad Company ("UP") on July 30, 2007

As the Board is aware, the outcome of this maximum coal rate case turns on the proper calculation of variable costs, because the parties have stipulated that if and to

the extent any of the challenged rates exceeds the jurisdictional threshold (180% of variable costs), the maximum rates should be set at the 180% level

The parties' respective calculations of variable costs differ substantially, even though the number of issues dividing the parties are few. In its Opening Evidence and Argument ("*UP Opening*"), *UP* purports to demonstrate that the variable costs of transporting KCPL's coal from mines in the Powder River Basin ("PRB") to KCPL's Montrose generating station at Ladue, Missouri ranged from \$10.96 to \$11.12 per ton during the first quarter of 2007, depending on origin. By contrast, KCPL calculated variable costs of between \$7.98 and \$9.01 for the same period and same origins.

The largest single source of the disparity between the parties' calculations is UP's insistence on treating the revenues received by the Missouri & Northern Arkansas Railroad ("MNA") for its delivery portion of the interline Montrose movement as a component of UP's variable costs, rather than as a straightforward division of revenues between connecting line haul carriers ² However, UP's treatment of the MNA revenues is

¹ KCPL also indexed its variable cost calculations to establish rates for 2Q07, UP did not

² Other irregularities in UP's calculations account for the balance of the disparity, and are addressed in Part II-A, below

both inconsistent with prior Board and Interstate Commerce Commission ("ICC")

precedent, and completely without merit ³

B. The Proper Treatment of MNA's Revenue Division

UP advances three arguments in defense of its treatment of the MNA revenue shares (a) that they are simply "third party payments" of the sort that have been recognized as components of variable costs in prior Board and ICC decisions, (b) that such treatment is necessary in this case to account for costs that "are not captured as costs in URCS," and that can be included without implicating the Board's policy reasons for rejecting other movement-specific adjustments to URCS in *Major Issues*, and (c) that alternative approaches, including KCPL's costing of the MNA portion of the haul using Western Region URCS costs, are "conceptually flawed". In fact, however, none of these arguments for including the MNA revenue shares in variable costs can withstand scrutiny

1. The Charges Collected by the MNA are a Division

The MNA revenues from the KCPL traffic are line haul divisions, and not "switching" or "terminal" charges. In the first place, MNA's 154-mile service between Kansas City and Ladue is plainly a line haul service at extends far beyond any recognized switching limits, it involves use of road crews and road locomotives, not yard crews or yard switchers, and it completely replicates what was indisputably line haul service

³ As UP admits, its addition of the MNA divisions to its calculation of variable costs is directly contrary to the Board's decision in 1:x Parte No 657 (Sub-No 1), Major Issues in Rail Rate Cases (decision served October 30, 2006) ("Major Issues")

provided by the former MKT Railroad prior to its absorption into UP. See ICC Docket No. 41528, Kansas City Power & Light Company v. Missouri Pacific Railroad Company. et al. It is for all practical purposes operationally indistinguishable from UP's longer line haul operation of the trains between the PRB and Kansas City. Moreover, as KCPL noted in its opening evidence, the 1992 arms-length Lease Agreement signed by both UP and MNA makes MNA fully responsible for providing common carrier line haul rail service on its leased lines, including the line traversed by the KCPL coal trains. The Lease specifically prohibits UP from conducting operations on the lines except in a limited number of carefully circumscribed circumstances, and explicitly characterizes MNA's revenues from its operation of the KCPL (and other shippers') trains as a "division". The fact that MNA's division is expressed as a fixed amount rather than as a percentage of the through rates is of no consequence. The parties' choice, or more likely, UP's choice of a fixed payment approach does not alter its status as a revenue division. See. e.g., Port Huron & Duluth Steamship Co v Pennsylvania R R. 50 I C C 157, 160 (1918) (western lines' division of eastbound rates was 25%, but their divisions of westbound rates were fixed amounts per hundredweight), Baltimore & Ohio R R v Hoboken Manufacturers' RR. 194 I C C 517, 525 (1933) (Eastern carriers' divisions stated in terms of

⁴ The terms of the Lease strongly indicate UP's superior bargaining leverage, and its desire to retain to itself the discretion to price the entire line-haul move. See Appendix IF However, that leverage cannot alter the nature of MNA's service, which should be the determining factor for purposes of costing the subject movement.

percentages of inter-district rates, but Defendant's division stated as fixed amount per hundredweight)

2. Prior STB and ICC Precedents Do Not Support UP

UP cites six cases which it claims support its treatment of the MNA per car division as a variable cost. However, none of those cases actually involved revenue divisions remitted to connecting line haul carriers. *Public Service of Colorado*⁵ and *TMPA*⁶ involved payments to third party non-carrier contract loaders at origin; *Carolina Power*⁷ involved trackage rights payments to a carrier that was not participating in the line haul movement at issue; and *FMC Wyoming*, *Pielet Bros*, and *DRGW Petition*¹⁰ all involved payments to *switching* carriers that likewise were not participating in the line haul movements

⁵ Docket No 42057, Public Service of Colorado v Burlington Northern & Santa Fe Railway (unprinted decision served June 8, 2004)

⁶ Texas Municipal Power Agency v Burlington Northern & Santa Fe Railway, 6 STB 573 (2003)

⁷ Docket No 42072, Carolina Power & Light Company v Norfolk Southern Railway (unprinted decision served December 23, 2003)

⁸ FMC Wyoming Corp v Union Pacific R R , 4 S T B 699 (2000)

⁹ Docket No 39756, Pielet Bros Trading Co v Chicago & N W Transp Co (unprinted decision served August 11, 1987)

¹⁰ Docket No. 39060. Petition of Denver & R G W R R & Salt Lake, G & W Ry for Review of a Decision of the Public Service Commission of Utah (unprinted decision served November 14, 1985)

In point of fact, UP has not cited a single authority, and KCPL has not found any, that would support the treatment of MNA's line haul revenue division as a component of UP's variable costs. To the contrary, as the Board made clear in the *Bottleneck* cases. If the revenue shares of the individual line haul carriers participating in a through movement – far from being "costs" to be considered in determining the jurisdictional threshold applicable to the rate(s) for such service – are *completely urrelevant* to that determination. When an affected shipper wishes to challenge the rate(s) it is paying for a through movement, it must challenge the *entire* rate, and the jurisdictional threshold determination likewise must be based upon the total variable costs incurred by all of the participating carriers. In making this determination, the share of the rate remitted by the collecting carrier to another participating carrier plays no role and typically is not even disclosed to the shipper. This is the treatment contemplated by URCS, and it is the treatment consistently afforded line haul divisions of revenues in

¹¹ Central Power & Light Co v Southern Pacific Transp Co, 1 S.T B 1059 (1996) ("Bottleneck Γ"), clarified, 2 S.T.B. 235 (1997) ("Bottleneck II")

¹² The MNA divisions that UP seeks to treat as variable costs in this proceeding fit this pattern, as are they set forth in documents that UP has designated "Highly Confidential". The original Lease Agreement between UP's predecessor and MNA dated December 11, 1992 is public, because MNA filed it at the Securities and Exchange Commission, and that document sets forth MNA's initial divisions. However, subsequent amendments to the Lease have not been made public.

¹³ In particular, URCS Phase III provides for the separate determination of variable costs for each participating carrier in an interline movement, classifying them as "Originate and Deliver," Receive and Deliver," or "Receive and Terminate" carriers depending on which portion of the movement they handle

past maximum rate litigation. Accordingly, while *Major Issues*' exclusion of third party payments from variable costs may have changed the treatment of switching fees, etc., it did not alter the well-established treatment of through rates and divisions in maximum rate cases. Rather than asking for a return to past practice, UP actually is asking for a complete reversal of prior law and regulatory policy.

3. The MNA Revenue Divisions Are Not "Costs" For URCS Purposes

UP next argues that treatment of the MNA revenue division as a variable cost is appropriate because doing so does not entail an "adjustment" to system average costs, but only the addition of a cost element that is completely missing from URCS, and that can be added without affecting the URCS-based calculation of (other) variable cost components.

This argument also is unavailing, because the MNA division is not a "cost" at all for regulatory purposes, and so manifestly it is not a "variable" cost of the service at issue. Rather, the MNA division constitutes MNA's entire compensation for its portion of the KCPI. line haul service, and as such it includes not only the variable costs incurred by MNA in performing such service, but also a contribution to MNA's fixed costs, and its entire profit on the KCPL service. While the MNA portion of the KCPL haul indeed generates variable costs, those costs are properly measured by applying URCS to the

MNA directly, as KCPL has done, not by mischaracterizing the entire MNA division as a cost to UP 14

Secondly, if UP were allowed to treat any divisions payments to MNA as a variable cost, the Board would be hard-pressed to prevent carriers in future cases from completely insulating their rates from STB review, no matter how high those rates might be, simply by agreeing with one another to assume responsibility for service over each others' lines and treating the operator's entire rates as variable costs for the "responsible" carrier (and subject to a 180% mark-up). UP's protestation that its arrangements with MNA were not "gamed" to achieve a favorable result in this rate case is a red herring, and does nothing to answer this very real risk of accepting its proposed treatment of the MNA divisions, which differs only in magnitude from the spectre just described

¹⁴ The fact that URCS completely omits remittances of revenue divisions from variable costs is further evidence that such remittances are not properly treated as costs, since URCS was carefully designed to provide a complete and comprehensive representation of all costs of service recognizable for regulatory purposes

It should also be noted that UP's treatment of the MNA revenue divisions as a "cost" does not, as UP suggests, involve "nothing more than basic addition" (*UP Opening* at I-9) Rather, it entails (a) the deletion of the MNA portion of the URCS-based variable costs of the movements at issue, (b) an adjustment (increase) of URCS-based UP locomotive and fuel costs by including the MNA mileage (as if UP were operating over the entire route of movement to Ladue), and (c) the combination of such locomotive and fuel costs along with the MNA division to URCS-based UP costs for the PRB-Kansas City segment. Even if there were substantive merit to UP's adjustments (and there is not), these plainly constitute "movement-specific adjustments" to URCS system average variable costs.

4. Treatment of the KCPL Movement as an Interline Movement for Costing Purposes is Neither "Conceptually Flawed" Nor Inconsistent with the Operative Facts

In a further effort to justify its inclusion of the entire MNA revenue division as a variable cost in its calculations of the jurisdictional threshold. UP argues that all the other possible methods for costing the MNA portion of the Montrose movement — including in particular the method KCPL used, *i.e.*, treatment of the movement as an interline movement (which it plainly is) and using Western Region URCS costs to develop MNA's variable costs — are "conceptually flawed" and will produce "flawed results". Upon examination, however, it becomes clear that UP's arguments against costing the movement as an interline movement are without merit.

UP first argues that "MNA's costs are irrelevant" because "UP is the only party to the challenged rate" and has undertaken responsibility (in its published rate) for the entire movement (*UP Opening* at I-12). This argument fails, however, because MNA already has committed to UP in the lease agreement to interchange KCPL's Montrose traffic with UP for a fixed division, and granted UP its blanket concurrence in advance for UP's establishment of all rates and service terms in its sole discretion, so long as MNA's division is preserved. The Agreement between UP and MNA specifically contemplates that MNA will not be a separately identified party to the line haul rate

publications, notwithstanding its obvious participation in the joint haul ¹⁵ Consequently, UP had no need to put MNA's name on the published rate, or involve MNA in the publication in any way so long as that carrier's division is respected. The fact that it chose not to do so has no effect on the character of the subject service.

More fundamentally, though, UP's argument is circular it assumes the conclusion that MNA's revenue division is a "variable cost" to UP, and that it is just UP's costs, and not the total variable costs of the entire interline movement, that are relevant to the jurisdictional threshold determination. As previously discussed, however, the jurisdictional threshold – and therefore variable costs – must be determined with reference to the *entire* interline movement. In that context, MNA's divisions are not simply variable costs, they are MNA's entire compensation for its line haul portion of the movement at issue, including a contribution to its fixed costs and profit. As such, they have no place in the jurisdictional determination of the variable costs of this interline movement.

UP's second argument is that it would be "grossly unfair to UP" to treat MNA as a participating carrier receiving a division, because MNA will not bear any of the burden of a rate prescription or reparations award in this case (since its share of the revenues is fixed). Under any objective assessment, this claim rings hollow. UP

¹⁵ It is well-settled that the use of concurrences in advance for interline rate actions and/or separate service terms does not change the "joint" character of the interline haul See, e g, Society of Plastics Industry, Inc. v I C C. 955 Γ 2d 722, 726-728 (D.C. Cir 1992).

voluntarily entered into such an arrangement with MNA – presumably because it did not want to share future rate increases with the smaller carrier – and cannot now be heard to complain about it simply because it is facing a possible rate reduction. In this regard, it also is significant that (a) UP has not given MNA a share of the dramatically-increased rates that it has been assessing on KCPL's coal traffic since the most recent contract between the parties expired, and (b) the maximum reasonable rates for the Montrose service as properly calculated still provide revenues to UP that are higher than those that UP voluntarily agreed to accept under its most recent contract with KCPL. ¹⁶ UP is merely being asked to give up some of its desired increases in those revenues. UP's protestations of "unfairness" should be summarily dismissed

UP's final argument against costing the Montrose movement as an interline UP/MNA movement is that "Western Region URCS costs are not an appropriate measure of the cost to move the issue traffic between Kansas City and Montrose" (*UP Opening* at I-12). Just what UP means by this rather cryptic argument is unclear. If UP is saying that regional URCS costs are an inaccurate surrogate for actual, carrier-specific variable costs. KCPL would agree, regional URCS costs, based on Class I carriers, would typically overstate the costs incurred by a short line ¹⁷ However, because MNA is a small carrier

¹⁶ See KCPL Opening Exhibit IV-1

¹⁷ A short line operator such as MNA presumably has a lower overall cost structure than the UP because it would otherwise not have an economic incentive to take over what must have been a lower or no profit line for UP

and as such is not required to file R-1 reports or maintain the records that would be needed to generate an MNA-specific URCS, the STB has mandated that regional URCS costs be used as a surrogate ¹⁸ If UP is instead arguing that MNA costs, however accurate, are not an appropriate measure, then it is simply repeating its first argument, which gains nothing from such repetition.¹⁹

5. <u>UP's Improper Add-On to Locomotive and Fuel Costs</u>

As noted *supra*, UP compounded its erroneous addition of the entire MNA revenue division to its variable cost calculations by adding an estimate of the additional locomotive and fuel costs UP incurs as a result of its agreement to let MNA use UP locomotives in run-through service. There is no basis for such an add-on to URCS-based variable costs. This is so because the URCS-based variable costs calculated for MNA already include western region average locomotive and fuel expense factors for the MNA portion of the Montrose movement, and of course the URCS-based variable costs.

¹⁸ See Adoption of the Uniform Railroad Costing System as a General Purpose Costing System for All Regulatory Costing Purposes, 5 I C C 2d 894, 917-18 (1989)

¹⁹ UP suggests in a footnote that if the Montrose movement is treated as an interline movement, MNA becomes an indispensable party and KCPL's complaint would have to be dismissed. It cites no authority for this assertion, however, which is not surprising, since it is wrong. The law is clear that through movement participants are not indispensable parties to litigation over the through rate if they will not be affected by the outcome of the litigation. See, e.g., Ford Motor Co. v. I.C.C., 714 F.2d 1157 (D.C.Cir. 1983). In this case, because UP has complete control over the assailed rate levels, UP is the only railroad participating in the Montrose movement that has violated 49 U.S.C. § 10701. Moreover, because MNA's divisions are fixed, UP is the only carrier that will have to pay reparations and receive lower revenues in the future if KCPL prevails. Accordingly, MNA is not an indispensable party.

calculated for UP include UP system average locomotive and fuel costs for the UP portion of the movement. The use of UP locomotives for the MNA portion of the movement presumably increases UP's variable costs and reduces MNA's variable cost, but the net effect of the run-through operation – which the two railroads must believe increases the operation's efficiency, or they would not have initiated it – is in all likelihood a *reduction* in the *total* variable cost of the through movement. Since it is the total variable cost of the movement that matters for jurisdictional threshold purposes, any adjustment to that total based on the run-through arrangement would have to be a decrease, not an increase as proposed by UP.

6. An Alternative Approach to Montrose Variable Costs.

While KCPL submits that the law and Board policy require that the UP-Kansas City-MNA through movement of coal from the PRB to Montrose should be costed as an interline movement since that is what it is, it may be useful to consider another way in which the movement could be costed for jurisdictional threshold purposes that would capture the costs of all parts of the movement without the fatal defects of UP's approach. It also essentially confirms the accuracy of the results of KCPL's Opening methodology

An alternative approach to costing the Montrose movement might be to treat it as a single-line UP movement, in light of UP's insistence that it should be deemed solely responsible for the entire service from origins to destination. This entails

application of the UP URCS to the entire movement, rather than just to the UP segment from the PRB to Kansas City As shown in Part II-A below, the results of this approach are very similar to those produced by costing the movement as an interline movement

UP argues that single-line treatment is not appropriate because: (a) MNA provides most of the services between Kansas City and Ladue and its costs are not reflected in UP's URCS, (b) UP's costs are not a reasonable surrogate for MNA's costs, and (c) "UP and MNA incur significant costs to interchange the traffic in Kansas City" that are not picked up under single-line costing (*UP Opening* at I-11).²⁰ Although KCPL is not advocating this approach over its methodology used on Opening, none of these arguments detract from the validity of the single-line costing approach as a confirming tool. The first two arguments actually cut against UP as a Class I carrier UP's system average costs would be expected to exceed those of a small carrier such as MNA, and UP has not alleged (let alone shown) otherwise, so application of UP URCS costs to the MNA segment actually would overstate MNA's true variable costs.²¹ As for the third argument, UP has failed to explain what "significant costs" it and MNA actually incur at their interchange. Given that the KCPL trains are operated in run-through service by UP

 $^{^{20}}$ We note that UP seems to want to have it both ways—the movement should not be treated as an interline movement because (UP says) UP is responsible for the entire haul, but single line treatment is also wrong because the traffic is interchanged to MNA at Kansas City

²¹ Of course, costing the movement as an interline movement entails application of regional URCS costs to the MNA segment, rather than MNA-specific URCS costs, but

and MNA, with no interchange switching, it would appear that there are no significant interchange costs involved in the Montrose movement

7. Conclusion

For the foregoing reasons, UP's primary variable cost presentation must be rejected, because it treats the entire MNA revenue division as a variable cost and consequently overstates significantly the true variable costs of the MNA segment of the Montrose movement. The correct approach is to cost the movement using UP URCS costs for the UP operation between the PRB and Kansas City, and Western Region URCS costs for the MNA operation between Kansas City and the destination at Ladue

C. UP's Alternative Variable Cost <u>Calculations Are Also Overstated</u>

In addition to its primary variable cost presentation that, as discussed in the preceding section, is fatally flawed due to its treatment of the MNA revenue division as a cost. UP also submitted an alternative cost calculation that omitted the MNA division and instead used Western Region URCS costs to develop variable costs for the MNA portion of the Montrose movement. However, such costs are also flawed and substantially overstated, for the reasons summarized in Part II-A of this Reply

the comparison remains valid because UP costs are higher than the regional average. see Part II-A, infra

D. UP's Unreasonable Practice

In its Opening Evidence, KCPL demonstrated that UP's unilateral imposition of a 2,100,000 ton annual cap on the volume of coal that KCPL could tender under the challenged rates constituted an unreasonable practice, in violation of 49 U S C § 10702. See KCPL Opening Evidence at I-24-27, IV-1-9. UP presented no evidence in support of the reasonableness of its volume limitation, despite the fact that it was placed on notice of KCPL's challenge ²²

Although KCPL is the party with the burden of proof on the unreasonable practice issue, the two-stage simultaneous filing procedure that the Board has mandated for this case will preclude KCPL from having an opportunity to respond to whatever arguments or evidence UP may choose to submit for the first time on Reply The fundamental unfairness of this circumstance cannot be ignored

Board precedent holds that a party cannot present new arguments or evidence for the first time in its final filing, when the opposing party no longer has an opportunity to respond ²³ Particularly given the balance of the burden of proof, application of this rule here would require that any new arguments and/or evidence that

²² See Complaint, ¶ 27, letter from Kelvin J. Dowd, Esq. to Michael I. Rosenthal, I.sq., December 29, 2005 (Reply electronic workpaper "12-29-05 letter pdf").

²³ See Docket No 42069, Duke Energy Corp v Norfolk Southern Railway Co. (unprinted decision served November 6, 2002) at 13-15

UP attempts to present on Reply should be stricken. Should the Board deem such an outcome as unduly draconian, then at a minimum KCPL should be granted the option to submit limited rebuttal evidence directly responsive to the new evidence and arguments offered by UP on Reply

E. <u>Conclusion and Prayer For Relief</u>

Based upon the evidence presented herein and in KCPL's Opening

Evidence, the Board should find that UP's Circular 111 Item 4140-Series rates (including
the fuel surcharge) applicable to Montrose coal shipments both in aluminum and steel
railcars exceed maximum reasonable levels, and therefore are unlawful under

49 U.S.C. § 10701(d). In accordance with 49 U.S.C. § 10704(a) and consistent with the
stipulations governing this case, the Board should enter an order prescribing the
maximum rates that lawfully may be charged by UP at 180% of the variable cost of the
subject service, as determined in accordance with the record in this proceeding

KCPI. further requests that the Board order reparations, plus applicable interest, for overcharges imposed by UP from January 1, 2006 forward. These overcharges equal \$8,172,553 through June 30, 2007 (before interest). See Revised Exhibit II-A-7

Finally, the Board should find that the 2,100,000 ton annual shipment volume limitation imposed by UP on KCPL's Montrose traffic constitutes an

unreasonable practice in violation of 49 U S C § 10702, and order either its deletion from

Circular 111 Item 4140-Series, or its revision to not less than 2,400,000 tons

Respectfully submitted,

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PART II

MARKET DOMINANCE – VARIABLE COSTS

In this Reply Part II-A, KCPL responds to the variable cost evidence submitted by UP on July 30, 2007.

As observed in Part I, the parties have stipulated that UP has qualitative market dominance over the traffic at issue, and that insofar as the challenged rates exceed the jurisdictional threshold of 180% of variable costs, maximum rates should be prescribed at the jurisdictional threshold level. Accordingly, both parties limited their opening cost-related evidence to their respective calculations of variable costs. In so doing, KCPL and UP also proceeded on the basis of a number of stipulated traffic and operating characteristics for the issue movements

BEFORE THE SURFACE TRANSPORTATION BOARD

KANSAS CITY POWER & LIGIT COMPANY)
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PART II

MARKET DOMINANCE – VARIABLE COSTS

In this Reply Part II-A, KPCL responds to the variable cost evidence submitted by UP on July 30, 2007

As observed in Part I, the parties have stipulated that UP has qualitative market dominance over the traffic at issue, and that insofar as the challenged rates exceed the jurisdictional threshold of 180% of variable costs, maximum rates should be prescribed at the jurisdictional threshold level. Accordingly, both parties limited their opening cost-related evidence to their respective calculations of variable costs. In so doing, KCPL and UP also proceeded on the basis of a number of stipulated traffic and operating characteristics for the issue movements.

Notwithstanding those stipulations, the parties' variable cost calculations are quite different. In Part I, KCPL addressed the largest single source of that disparity, UP's improper inclusion of the entire MNA revenue division as if it were a variable cost. In this Part, KCPL addresses the sources of the remaining disparities between the parties' calculations. KCPL also restates its Opening Evidence calculations to reflect the acceptance of UP's figures for average tons per carload for the two entries where the parties' figures differed.

Additionally, and in further response to UP's claim that costing the movement at issue as an interline movement is inaccurate, for comparison purposes KCPL has developed variable costs using an alternative approach treating the entire movement as a single-line UP haul. This alternative calculation produces variable costs and jurisdictional threshold levels that are almost the same as those KCPL developed using the Board-mandated interline approach.

1. Summary of KCPL's Variable Cost Analysis and Resulting Revenue to Variable Cost Ratios

a. Interline Costing

As discussed above and in Part I, KCPL has developed the variable costs of the UP-MNA interline movement using the Board-prescribed approach for such movements. Specifically, KCPL developed the variable costs for the UP and MNA portions of the movement separately, by inputting the known operating parameters—including the fact that this is a two-carrier movement with an interchange at Kansas City.

- into the applicable URCS Phase III cost programs (UP's 2006 URCS for the UP segment and 2006 Western Region URCS for the MNA segment) The two railroads' variable costs then were totaled to yield the variable costs of the through movement

In this Reply, KCPL has updated its variable cost calculations as presented in its Opening Evidence in two respects: it has accepted UP's figures for average tons per carload for the two entries where the parties' figures differed, and it has corrected for a minor indexing error in its calculations. The results of KCPL's updated calculations of variable costs for transporting coal from the PRB to Montrose for 1Q06-2Q07 are summarized in revised Table II-A-1 below

I ABLE II-A-1 (Revised)
Summary of Rate Variable Cost and Ratio of Revenue to Variable Cost for
Orin Subdivision Mines to Montrose in Aluminum Cars - 1 Q06 through 2 Q07

Origin Belle Ayr	Time Period 1Q06	Rate I on S16 96	UP/MNA Combined Variable Cost S7 90	Ratio of Revenue to Combined Variable Cost 215%
	2Q06	\$16 90	\$8 09	209° o
	3Q06	\$17 57	S8 23	213° o
	4Q06	\$17 33	S7 92	219%
	1Q07	\$17 59	\$7 98	220%
	2Q07	\$16 95	S8 31	204%
Black Thunder	1Q06	\$16 89	S7 70	219° o
	2Q06	\$16 93	\$7 89	215° o
	3Q06	\$17 56	\$8 02	219%
	4Q06	\$17 10	\$8 10	21100
	1Q07	\$17.48	\$9.01	1940 0
	2Q07	\$17 35	\$8 02	216° e
Black Thunder				
South	1Q06	\$16 68	\$7 59	220° a
	2Q06	\$17.05	S7 80	218º/o
	3Q06	\$1761	\$7 97	221° o
	4Q06	\$17.59	\$7 67	229%
	1Q07	\$1761	\$8 55	206° •
	2Q07	\$17 35	\$8 04	216°,0

			UP/MNA Combined	Ratio of Revenue
Origin	l ime Period	Rate/Ton	Variable Cost	Variable Cost
Caballo	1Q06	\$17.36	\$8 02	216%
	2Q06	\$16 95	S8 07	210%
	3Q06	\$17 54	S8 24	213%
	4Q06	\$17 32	S7 92	219%
	1Q07	\$17 60	S8 00	220%
	2Q07	\$16 77	\$8 33	201%
Jacobs Ranch	1 Q06	\$16 69	\$ 7 69	217°°
	2Q06	\$16 92	\$ 7 95	213°°
	3Q06	\$17 59	\$8 15	21600
	4Q06	S17 22	S8 29	208° o
	1Q07	S17 58	\$8 43	208%
	2Q07	\$16 88	S8 14	207° •
Antelope	2Q07	\$16 90	S7 84	215° ₀
Caballo Rojo	2Q07	\$16 90	\$8 24	205° v
Coal Creek	2Q07	\$16 90	\$8 19	206° n
Cordero	2Q07	\$16 90	\$8 20	206° 6
North Antelope	2Q07	S16 90	\$7 89	21400
Rochelle	2Q07	\$16 90	\$ 7 90	21400

Private and railroad provided cars were used in Montrose service. The URCS Phase III variable cost per ton shown is an average of the cost per ton of privately provided cars and the cost per ton of railroad provided cars weighted on the percentage of each used in the quarterly movement from the specified origin. The percentage for each affected quarter and origin are shown in Table II-A-5 of KCPL's Opening Evidence.

Details of the above calculations are discussed *infra* and shown in Exhibit II-A-1 (revised), and in KCPL's Reply workpapers "KCPL Reply Exhibit II-A-1 pages 1 and 2 XLS," "KCPL Reply Exhibit II-A-1 page 3 XLS," and "KCPL Revised Open Exhibit II-A-7 with interest v2.XLS."

b. Costing as a Single-Line UP Movement

While KCPL submits that the UP-MNA service should be costed as an interline movement under URCS, since it is clearly a two-carrier, line haul operation, in response to UP's criticisms of this approach. KCPL also has developed variable costs for the Montrose movement using an alternative approach, treating the movement as if it were a single-line UP haul from origin to destination.²

When costing the Montrose movement as if it were a single-line UP movement, the pertinent operating parameters are unchanged from the interline costing approach, except that UP is treated as an originating and terminating carrier and the UP

In its Opening Evidence KCPL also included, solely for illustrative purposes, a calculation of the variable costs of the Montrose movement assuming system average rather than actual values for tare weights, private car costs, and terminal switching costs. The results of that calculation were presented in KCPL Opening Exhibit II-Λ-6. Because correction of the indexing error affected the 2006 UP and Western Region URCS formulations that KCPL had used, Exhibit II-Λ-6 is also being re-filed herewith in revised form. The revised calculation continues to use the corrected version of UP's terminal switching costs, which KCPL explained in detail in its Opening Part II-Λ at II-Λ-24 to II-Λ-33.

URCS (and therefore the applicable unit costs) changes, as the Western Region average URCS is no longer needed.

The results of costing the movement as a UP single-line movement are summarized in Table II-A-8, below, and explained in more detail in Exhibit II-A-8 and electronic workpaper "KCPL Reply Exhibit II-A-8 pages 1 and 2.xls," "KCPL Reply Exhibit II-A-8 pages 3 xls," and "Rates Paid for Exhibit II-A-8.xls." However, briefly summarized, the resulting variable costs calculations are substantially similar to those calculated by KCPL using the Board-approved method

² Prior to UP's voluntary "spin-off" of hundreds of miles of lighter density lines to MNA in 1992, UP had a contract with KCPL to serve Montrose in single-line service from the PRB See KCPL Opening Evidence at I-6

TABLE II-A-8
Summary of Rate, Variable Cost and Ratio of Revenue to Variable Cost for
Orin Subdivision Mines to Montrose in Aluminum Cars—1Q06 through 2Q07
(Single Line UP Service)

	C	Single Line UP Servi	<u>ce)</u>	
Origin Belle Ayr	Time Period 1Q06	Rate/Ton \$16 96	UP Variable Cost \$7 89	Ratio of Revenue to Variable Cost 215%
	2Q06	\$16 90	\$8 07	209⁰∕₀
	3Q06	\$17 57	\$8 22	214° o
	4Q06	\$17 33	\$ 7 91	21900
	1Q07	\$17.59	\$7 97	22100
	2Q07	\$16 95	\$8 29	204%
Black Thunder	1Q06	\$16 89	\$7 69	220%
	2Q06	\$16 93	\$7 87	215%
	3Q06	\$17 56	\$8 01	219%
	4Q06	\$17 10	\$ 7 92	216%
	1Q07	\$17 48	\$8 39	208%
	2Q07	\$17 35	\$8 01	217%
Black Thunder				
South	1Q06	\$16 68	\$7 58	220%
	2Q06	\$17 05	\$ 7 79	219%
	3Q06	\$1761	\$ 7 95	221%
	4Q06	\$17 59	\$7 65	230%
	1Q07	\$17.61	S8 14	216°°
	2Q07	\$17 35	S8 03	216%

·				Ratio of Revenue
Origin	Time Period	Rate/I on	LP Variable Cost	to Variable Cost
Caballo	1Q06	\$17 36	\$8 01	217%
	2Q06	\$16 95	\$8 05	211%
	3Q06	\$17 54	\$8 23	213%
	4Q06	\$17.32	\$ 7 9 I	219%
	1Q07	\$17 60	\$ 7 99	220%
	2Q07	\$16 77	\$8 32	202%
Jacobs Ranch	1Q06	\$16 69	\$7 68	217%
	2Q06	\$16 92	\$7 94	213%
	3Q06	\$17 59	\$8 13	216%
	4Q06	\$17.22	\$8 03	214%
	1Q07	\$17 58	\$8 13	216%
	2Q07	\$16 88	\$8 13	208%
Antelope	2Q07	\$16 90	\$ 7 83	216° •
Caballo Rojo	2Q07	\$16 90	\$8 23	205°4
Coal Creek	2Q07	\$16 90	\$8 18	207%
Cordero	2Q07	\$16 90	\$8 18	206%
North Antelope	2Q07	\$16 90	\$7 88	215%
Rochelle	2Q07	\$16 90	S7 89	214%

Private and railroad provided cars were used in Montrose service. The URCS Phase III variable cost per ton shown is an average of the cost per ton of privately provided cars and the cost per ton of railroad provided cars weighted on the percentage of each used in the quarterly movement from the pecified origin. The percentage for each affected quarter and origin are shown in Table II-A-5 of KCPL's Opening Evidence.

2. Rates

Although both parties compared variable costs to the total amounts paid by KCPL, including both the posted rates and the fuel surcharge, UP understated the rates paid by KCPL during two quarters, 1Q06 and 1Q07. The source of this understatement

was UP's failure to consider that UP Circular 111, Item 4140-E, as amended effective January 1, 2006 (see Exhibit II-A-9), added rates for shipments in steel railcars which were higher than those applicable to aluminum railcars. By failing to account for shipments in steel railcars, UP understated the average rate paid in 1Q06 by \$0.18 per ton, and understated the 1Q07 average rate by \$0.09 per ton. See KCPL Reply electronic workpaper "UP rates to KCPL rates xls."

3. Traffic and Operating Characteristics

For the most part, both parties used the same traffic and operating characteristics in their respective developments of variable costs. In this section KCPL discusses the handful of items on which the parties' evidence diverged

a. Tons per Car

In their opening evidence the parties used the same agreed upon tons per car, except for tons per car in private cars for 4Q06 Black Thunder and 1Q07 Black Thunder South UP used { } for 4Q06 Black Thunder and { } for 1Q07 Black Thunder South, whereas KCPL used { } and { } respectively. KCPL's has corrected its input error in this Reply evidence so as to match the agreed upon figure.

b. <u>Terminal Switching, Tare Weights, and Private Car Costs</u>

As KCPL explained in its Opening Evidence, URCS Phase III is designed to accommodate the use of certain actual operating parameters, if available, in lieu of

³ KCPL did not ship any Montrose coal in steel railcars during the second through fourth quarters of 2006

system averages. In order to improve the accuracy of the results. Because the actual tare weights of the KCPL shipments are known, as are the facts that UP does not pay for its use of KCPL's private cars under Item 4140-E and that no terminal switching is required for this unit train service, KCPL input those actual, known parameters into its application of URCS to the UP and MNA segments of the movement. *See* the discussion at pages 1-15 to I-19 of KCPL's Opening Evidence

UP, by contrast, failed to account for these known operating characteristics of the Montrose coal movement, and accordingly its calculations of URCS variable costs for the UP portion of the interline movement (and for the MNA portion in UP's "alternative" cost development using Western Region URCS costs for MNA) are significantly overstated

4. Indexing

In its Opening Evidence,⁴ UP developed and applied a new and unique hybrid index by combining the STB-approved composite index less fuel with a specially-developed fuel index ⁵ By contrast, KCPL calculated UP and Western Region composite indices with fuel for each quarter by combining the STB-approved composite index with

⁴ See UP Opening electronic workpapers "06 Base 06 & 1Q07 Q1RS-IE3-INDEX.XLS," "06 UP VC for KCPL 7-18 Batch Results XLS," and "06 UP Loco Exp – MNA Operations XLS."

⁵ It should be noted that UP did not calculate its own fuel index correctly. Specifically, UP excluded the costs of fuel used for passenger service but included the amount of gallons used in passenger service. See UP Opening electronic workpaper "06 BASE 06 & 1Q07 QTRS-IE3-INDEX XLS"

the AAR Western Region fuel index, in accordance with the Board's ruling in Wisconsin Power & Light Co v Union Pacific R R Co, 5 S I.B. 955, 1005-06 (2001)

UP's index is also incorrect because it relies on an improper return on investment figure from UP's calculation of UP and Western Region 2006 URCS. As discussed *infra*, UP's URCS calculation erroneously includes Λecount 90 expenses and excludes Account 76 expenses, and uses the ΛAR's 2006 cost of capital submission to the Board in Ex Parte No. 558 (Sub No-10). *Railroad Cost of Capital – 2006*, which is inherently suspect and has not been approved.

5. Differences in the Parties' URCS Formulations

Although both parties developed 2006 URCS formulas for UP and MNA (Western Region URCS), there were significant differences between their resulting 2006 UP and Western Region URCS output. These differences arose from differences in the way the parties handled Accounts 90 and 76 and in their treatment of the cost of capital linese disparities are discussed in turn below

a. Accounts 90 and 76

When the STB creates an URCS formula, it excludes Account 90 expenses and includes Account 76 expenses (see FMC Wyoming, supra, 4 S T B. at 747 n 96)

KCPI. followed these STB procedures in creating the 2006 UP and Western Region

URCS that it used in its Opening Evidence UP, by contrast, developed its 2006 URCS

formulations by <u>in</u>cluding Account 90 and <u>ex</u>cluding Account 76 – precisely the reverse of the STB's procedures (see UP Opening at II-A-2 n 9)

b. Cost of Capital

In developing its 2006 URCS formulas. KCPL used the Board's most recent railroad industry cost of capital determination, which was the 2005 cost of capital specified in Ex Parte No. 558 (Sub-No 9), Railroad Cost of Capital – 2005 (unprinted decision served September 20, 2006), in accordance with established S1B procedures (see FMC Wyoming, supra, 4 S.T.B. at 710). In so doing, however, KCPL noted its objection to the Board's continued reliance on the existing cost of capital methodology, which has been shown to be severely flawed, e.g., by the filings of various parties in Ex. Parte No. 664 Methodology to be Employed in Determining the Railroad Industry's Cost of Capital

For its part, UP substituted the proposed cost of capital submitted by the AAR to the STB on June 25, 2007 in Ex Parte No. 558 (Sub-No 10), Railroad Cost of Capital – 2006 (pending) Not only has this proposed cost of capital not been approved. It was computed using the same flawed methodology that was placed under scrutiny in Ex Parte No 664 UP's reliance on it plainly is improper.

While KCPL has continued to use the most recent STB-approved cost of capital in its Reply Evidence, it should be noted that on August 14, 2007 the Board issued a Notice of Proposed Rulemaking in *Ex Parte No 664* Therein, the Board acknowledged

that the existing methodology was no longer reliable and "has been displaced by more sophisticated and precise techniques," and proposed to employ a different methodology in making future cost of capital determinations. In the event that action is taken in that proceeding that would support a change in the cost of capital applicable to the periods at issue here, KCPL reserves the right to submit updated evidence and/or seek reopening or reconsideration insofar as necessary to incorporate such changes into the variable cost and maximum rate determinations made in this case

6. Conclusion

Although both parties developed variable costs using 2006 URCS formulas, as explained in the preceding sections, there are significant flaws in UP's Opening Evidence. Those flaws caused a substantial upward bias in the variable costs that UP presented. Accordingly, KCPL respectfully submits that the variable cost calculations it has submitted, as corrected in this Reply Evidence, constitute the best evidence of record concerning the level of variable costs and resultant maximum rate levels applicable to KCPL's Montrose coal traffic. KCPL therefore respectfully requests. (1) that the Board award reparations for the period 1Q06 through 2Q07 as set forth in Exhibit II-A-7 (revised), submitted herewith, and (2) that the Board prescribe maximum reasonable rates on future coal shipments to Montrose at the 180% jurisdictional threshold level, as determined using the costing procedures presented by KCPL, with reparations to those

⁶ Decision served August 17, 2007 at 4

rate levels for the period beginning with 3Q07 and ending on the date the prescribed rates become effective

VERIFICATION

I, Thomas D. Crowley, verify under penalty of perjury that I have read Part II-A of the Reply Evidence of Kansas City Power & Light Company ("KCPL") in this proceeding and know the contents thereof, that I am sponsoring the evidence contained therein regarding Defendant Union Pacific Railroad Company's quantitative market dominance over the traffic at issue, and that the same are true and correct Further, I certify that I am qualified and authorized to file this statement.

My qualifications are set forth in the Opening Evidence filed by KCPL in this proceeding on July 30, 2007

Thomas D. Crowley

Executed on August 20, 2007

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EXHIBIT II-A-1 (REVISED) REDACTED

EXHIBIT II-A-4 (REVISED) REDACTED

EXHIBIT II-A-6 (REVISED) REDACTED

Reparations Calculation Based on URCS Phase III Jursdictional Threshold Using Agreed Upon Inputs and Actual Operating Parameters (1/01/2006 to 6/30/2007)

(1/01/2006 to 6/30/2007) Total	. Transportation Transportation Overpayment	1/ Cars 1/ Ions 1/ Charge 1/ Rate Per Ton 2/ JT 3/	(3) (4) (5) (6) (7) (8) (9) (10)		1 Belle Ayr 111 13,514 65 \$228,349 91 \$16 90 \$14 22	Belle Ayr 114 11,734 13 \$231,977 21 \$19 77 \$14 22 \$5 55	Belle Ayr 108 13,148 60 \$222,167 04 \$16 90 \$14 22 \$2 68	Belle Ayr 107 12,948 55 \$218,779 32 \$16 90 \$14 22 \$2 68	Belle Ayr 112 13,564 38 \$224,899 99 \$16 58 \$14 22 \$2 36	Belle Ayr 111 13,527 43 \$224,203 08 \$16 57 \$14 22 \$2 35	Belle Ayr 113 13,612.28 \$225,638.04 \$16.58 \$14.22 \$2.36	Belle Ayr 115 13,983 70 \$233,332 56 \$16 69 \$14 22 \$2 47	Belle Ayr 114 13,912 68 \$232,138 75 \$16 69 \$14 22 \$2 46	Belle Ayr 114 13,878 93 \$231,543.47 \$16.68 \$14.22	Belle Ayr 111 13,539 60 \$225,930 70 \$16 69 \$14 22 \$2 47	1,230 147,364 90 \$2,498,960 07 \$16 96 \$403,293 52	Black Thunder 111 13,406 20 \$226,581 41 \$16 90 \$13 86 \$3 04 \$40,716 20	13,448 95 \$227,302 03 \$16 90 \$13 86	Black Thunder 114 13,868 75 \$234,362 38 \$16 90 \$13 86 \$3 03	Black Thunder 115 1	Black Thunder 113 13,624 50 \$230,219 37 \$16 90 \$13 86 \$3 03	Black Thunder 114 13,877 00 \$234,480 02 \$16 90 \$13 86 \$3 03	Black Thunder 109 13,137 70 \$222,005 60 \$16 90 \$13 86	Black Thunder 114 13,861.20 \$234,254.71 \$16.90 \$13.86 \$3.04	Black Thunder 115 13,986 70 \$236,365 34 \$16 90 \$13 86 \$3 04	Black Thunder 112 13,616.50 \$230,123.29 \$16.90 \$13.86 \$3.04	Black Thunder 113 13,742.30 \$227,831.20 \$16.58 \$13.86	Black Thunder 113 13,501 60 \$223,833 82 \$16 58 \$13 86 \$2 71	Black Thunder 113 13,740.50 \$227,805.53 \$16.58 \$13.86 \$2.72	Black Thunder 115 13,950 20 \$231,244 85 \$16 58 \$13 86 \$2 71	Black Thunder 115 13,241.20 \$219,524.51 6/ \$16.58 \$13.86 \$2.71	Black Thunder 115 13,450 05 \$222,962 71 7/ \$16 58 \$13.86	Black Thunder 113 13,419 60 \$226,017 86 \$16 84 \$13 86	Black Thunder 116 13,958 80 \$232,924 49	Black Thunder 115 13,977 70 \$233,247 00 \$16 69 \$13 86 \$2 82	Black Thurder 109 13,258 75 \$221,224 78 \$16 69 \$13 86	TO THE TOTAL PROPERTY OF THE PARTY LOSS OF THE P
	ON.															1,23	Black Thunder 111			_		_	_	_		_		_						_		_	2
	Transporter	10 1	2		BAMLUC001	BAMLUC002	BAMLUC003	BAMLUC004	BAMLUC005	BAMLUC006	BAMLUC007	BAMLUC008	BAMLUC009	BAMLUC010	BAMLUC011		BTLUC001	BTLUC002	BTLUC003	BTLUC004	BTLUC005	BTLUC006	BTLUC007	BTLUC008	BTLUC009	BTLUC010	BTLUC011	BTLUC012	BTLUC013	BTLUC014	BTLUC015	BTLUC016	BTLUC017	BTLUC018	BTLUC019	BTLUC020	
	Shipped	Date 1/	£	10, 2006	1 1/14/2006	2 1/18/2006	3 1/22/2006	4 1/26/2006	5 2/2/2006	6 2/4/2006	7 2/8/2006	8 3/22/2006	9 3/25/2006	10 3/30/2006		12 Sub Total	13 1/4/2006	14 1/4/2006	15 1/8/2006	16 1/11/2006	-	•	-	-	-	•					•	•	N	30 3/1/2006			1-1-1-1-0 OC

Reparations Calculation Based on URCS Phase III Jurisdictional Threshold Using Agreed Upon Inputs and Actual Operating Parameters

Reparations 5/ \$36,436 16 \$225,446.86 \$29,393.57 \$32,315.56 \$32,486.60 \$36,753.74 \$37,106 59 \$38,113 10 \$37,106 93 \$41,978 33 \$40,925 53 \$42,051 18 \$32,645 09 \$34,075 21 \$37,995 68 \$33,887 32 \$33,585 72 5208,034 34 151,865.29 \$42,651 13 \$40,428 16 \$62,739 42 \$30,824 05 \$28,459 85 529,841 97 \$40,147.37 \$40,147.37 528,766 09 \$29,295 13 537,669 27 Overpayment Per Ton 4/ \$5 32 \$2 25 \$2 25 \$2 25 \$2.84 6 \$14 55 \$14 55 \$14 55 \$14 55 \$14 55 \$14 55 \$14 20 \$14 20 \$14 20 \$14 20 \$14 20 \$14 20 \$14 20 \$14 20 \$13 66 \$13 66 \$13 66 \$13 66 \$13 66 \$14 44 \$14 44 \$14 44 \$14 44 \$13.84 <u>@</u> Rate Per Ton 2/ Transportation \$16 68 \$16 69 \$16 69 \$16 69 \$16 90 \$16 90 \$17 22 \$17 22 \$17 22 \$16 68 \$16 90 \$16 69 \$16 69 \$16 68 \$16 68 \$19 76 \$16 58 \$16 69 \$16 68 \$17 36 \$16 69 \$16 69 \$16 68 \$16 68 \$16 90 \$16 90 \$16 90 \$16 89 616.69 \mathbb{S} \$235,151 13 \$1,624,280.01 \$225,555 53 \$229,099 85 \$229,918 00 \$232,643 14 \$234,444 26 Transportation \$232,892 62 \$220,467 50 \$228,843 94 \$221,759 66 \$235,650 95 \$235,650.95 \$227,219 85 \$225,413 29 \$219,079 63 \$228,751 56 \$237,800 98 \$232,177 98 \$236,012 91 \$232,945 09 \$1,148,999.88 5237,468 10 5235,822 18 5223,220 99 5231,762 84 \$225,811 63 \$903,963 72 5232,099 55 5238,241 40 Charge 1/ \$232,382 24 9 (1/01/2006 to 6/30/2007) 13,929 75 68,866 40 13,521 08 13,728 25 13,790 75 13,653 38 **96,111 50** 13,739 55 13,970 05 13,785 35 14,137 60 13,378 05 13,889 75 13,531 25 11,783 73 13,297 23 13,713 60 13,291 00 14,121 32 13,777 70 13,764 18 13,876 18 13,617 10 13,511 10 13, 131 25 13,711 75 14,073 00 13,734 05 14,095 75 52,085.56 14,127 32 9 Cars 1/ 3 55455 518554555 117 117 Black Thunder South Black Thunder South **Black Thunder South** Black Thunder South Black Thunder South Black Thunder Black Thunder **Black Thunder** Black Thunder Black Thunder Slack Thunder **Slack Thunder** Black Thunder Jacobs Ranch Black Thunder Black Thunder Ongin 1/ Belle Ayr Belle Ayr Belle Ayr Belle Ayr Belle Ayr **Belle Ayr** Caballo Caballo Caballo Caballo **BAMLUC015** BAMLUC014 BAMLUC016 BAMLUC018 BAMLUC013 **BAMLUC017 BAMLUC012** Transporter SBLUC002 SBLUC003 SBLUC004 SBLUC005 CALUC002 CALUC003 CALUC004 BTLUC022 BTLUC023 BTLUC025 BTLUC026 BTLUC028 JRLUC001 BTLUC024 BTLUC027 BTLUC029 BTLUC030 SBLUC001 CALUC001 BTLUC021 4 8 3/13/2006 3/16/2006 3/28/2006 4/14/2006 5/21/2006 5/27/2006 6/12/2006 5/13/2006 3/15/2006 3/10/2006 3/12/2006 3/18/2006 2222206 3/21/2006 3/6/2006 4722/2006 4/11/2006 4/18/2006 4/25/2006 4/30/2006 5/16/2006 1/1/2006 4/7/2006 6/4/2006 5/6/2006 5/8/2006 Date 1/ **Sub Total** Sub Total 46 Sub Total Sub Total Ξ 20 2006 3 4 4 4 8 4 5 2 2 5 5 2 222222222222 ****

Reparations Calculation Based on URCS Phase III Junsdictional Threshold Using Agreed Upon Inputs and Actual Operating Parameters

Reparations 5/ \$40,793.20 \$285,184.56 \$38,158 25 \$38,055 83 \$38,065 59 \$37,725 67 \$38,153 78 \$38,153 57 \$40,799 41 \$44,876 22 \$29,768 72 \$37,812 23 5524,560 78 \$36,375 98 \$38,725 75 \$290,916 55 \$35,033 80 \$34,086 96 \$42,270 20 \$39,329 19 \$41,649 86 \$41,902.85 \$43,716 59 \$42,439 99 \$43,982 60 \$35,220 14 \$36,068 99 \$38,331 76 \$67,580.95 \$32,681 12 \$32,968 60 9 Overpayment Per Ton 4/ \$2 16 \$2 69 23 23 28 28 \$2 85 \$3 17 \$3 17 \$3 17 \$3 17 \$2 34 \$2 38 \$2 59 \$2 59 \$2 59 \$2 59 \$2 59 \$2 59 222222 6 \$14 82 \$14 82 \$14 82 \$14 82 \$14 82 \$14 82 \$14 20 \$14 20 \$14 20 \$14 20 \$14 05 \$14 05 \$14 05 \$14 05 \$14 05 \$14 05 \$14 05 \$14 52 \$14 52 \$1431 \$14 31 \$1431 \$1431 \$1431 \$1431 \$1431 ☻ Rate Per Ton 2/ Transportation \$17 22 \$17 22 \$17.22 \$17.22 \$16 90 \$1690 \$17 22 \$17 22 \$17 22 \$17 26 \$16 69 \$17 22 \$1669 \$1690 \$16 90 \$16 89 \$17 22 \$17 22 \$16.92 \$17 54 \$17 54 \$17 54 \$17 56 \$17 56 \$16.93 \$17 22 \$16.95 \$1669 \$1689 ϵ Transportation \$245,246 57 \$243,341 36 \$246,044 98 \$246,050 33 \$230,223 88 \$229,777 43 \$231,609 54 \$230,432 06 \$228,697 98 \$222,511 47 \$1,652,066 88 \$3,250,471 98 11,847,847 94 \$237,273 70 \$230,462 26 \$238,798 39 \$227,082.38 \$241,731 70 \$223,964 88 \$237,159 62 \$240,824 67 \$238,780 57 \$242,024 52 \$243,506 70 \$229,761.91 \$241,630 14 \$471,392 05 \$229,812 18 \$235,970 63 \$245,931.26 \$245,495 41 Charge 1/ 9 (1/01/2006 to 6/30/2007) 13,984 90 13,866 80 13,799 15 13,600 10 27,803.30 14,028 40 14,028 78 191,995.65 96,894.10 13,879 00 109,182,96 14,324 30 14,139 60 13,778 45 13,868 05 13,165 18 4,020 43 13,997 93 13,980 48 13,874 85 13,004 55 13,770 45 13,384 45 13,769 98 14,033 32 13,773 51 13,639 42 13,531 28 13,967 09 13,187,97 14,039 53 Tons 1/ 9 No of Cars 1/ 1,583 € 5 5 5 5 5 5 5 4 5 8 15 229 29 Black Thunder South Black Thunder Black Thunder Black Thunder **Slack Thunder** Jacobs Ranch Jacobs Ranch lacobs Ranch lacobs Ranch Jacobs Ranch Jacobs Ranch Jacobs Ranch Jacobs Ranch Belle Ayr Belle Ayr Belle Ayr Belle Ayr Belle Ayr Ongin 1/ Caballo Caballo ල BAMLUC019 BAMLUC020 BAMLUC022 BAMLUC023 BAMLUC021 BAMLUC024 SBTLUC008 SBTLUC009 SBTLUC007 CALUC005 CALUC006 SBLUC010 Transporter BTLUC032 **BTLUC033** SBLUC011 SBLUC012 IRLUC003 IRLUC004 IRLUC005 JRLUC008 JRLUC009 BTLUC031 BTLUC034 IRLUC002 RLUCOOB JRLUC007 sbluc006 3 6/13/2006 4/22/2006 7/16/2006 7722/2006 6/16/2006 6/19/2006 6/21/2006 6/29/2006 6/24/2006 4/15/2006 5/19/2006 6/20/2006 6/29/2006 772472006 Shipped Date 1/ 6/10/2006 5/26/2006 5/31/2006 6/2/2006 6/6/2006 4/6/2006 5/4/2006 5/9/2006 4/3/2006 5/2/2006 7/1/2006 7/9/2006 **Sub Total Sub Total** Sub Total **Sub Total** 3Q 2006 8333 2 1 2 2 2 3 2 5 2 5 228228888888 88288

<u>Reparations Calculation Based on URCS Phase III Jurisdictional Threshold Using Agreed Upon Inputs and Actual Operating Parameters</u>

Reparations 5/ \$44,200 54 \$46,309 70 \$46,533 78 \$45,460 80 \$46,186 30 \$271,846.49 \$41,751 62 \$39,282 44 \$37,108 75 \$38,165 10 \$37,548 88 \$39,657 49 \$38,276 39 \$43,319 58 \$43,436 87 \$216,881.01 \$38,155 01 \$38,163 36 1613,500.30 \$42,728 35 \$43,699 94 1113,674 55 \$37,632 49 \$39,551 49 \$38,917 72 \$39,643 41 \$43,696 25 \$43,145.38 \$37,857 51 \$38,184 55 \$37,279 91 \$38,911 38 Overpayment Per Ton 4/ \$2 72 \$2 88 \$2 87 \$2 98 \$2 98 6 \$14 66 \$14 66 \$14 66 \$14 66 \$14 82 \$14 82 \$14 82 \$14 82 \$14 82 \$14 44 \$14 44 \$14 44 \$14 44 \$14 34 \$16 34 \$16 34 \$16 34 \$16 34 \$16 34 \$14 84 \$14 84 \$14 84 \$14 82 \$14 82 \$1482 \$14 82 8 Rate Per Ton 2/ Transportation \$17.54 \$17.54 \$17.54 \$17.54 \$17.65 \$17 65 \$17 65 \$17 64 \$17 64 \$17 57 \$17.54 \$17.54 \$17 54 \$17 54 \$17 65 \$17 66 \$17 54 \$17 65 \$17.65 \$17.64 \$17 65 \$17 61 \$17 54 \$17 54 \$17 54 \$17 54 \$17 54 \$17 54 \$17 64 \$17 64 \$17 64 \$17.54 E \$245,756 58 \$241,807 50 \$246,973 66 \$247,317 88 Transportation \$242,165 07 \$247,426 29 \$244,157.91 \$737,907.94 \$226,972 74 \$237,416 79 \$238,759 05 \$243,154 11 13,914,886 75 11,222,087 78 \$1,465,731 82 \$232,421 84 \$239,516 43 \$247,677 24 \$247,713 63 \$245,577 05 \$239,205 74 \$247,306 12 \$248,532 89 5243,048 23 \$246,920 89 5247,926 19 \$245,800 78 \$237,074 22 5242,849 47 \$245,823 84 Charge 1/ 5246,013 61 9 (1/01/2006 to 6/30/2007) 13,920 26 **42,074 68** 14,026 20 14,011 28 13,808 35 14,105 35 13,519 30 13,848 35 14,012 00 14,081 90 13,993 05 83,228 96 12,937 85 13,538 91 14,006 13 13,172 92 222,776.00 14,008 18 13,996 75 14,012 83 13,781 78 14,038 03 14,125 50 14,003 65 13,554 40 13,774 35 13,658 38 13,783 28 13,528 48 59,597 25 14,017 38 14,137 04 9 Cars 1/ 4 t t 5 E 4 4 5 5 4 5 4 5 6 7 8 8 5255 € 115 115 114 116 115 115 117 117 운 꽃 Black Thunder South Black Thunder South Black Thunder South Slack Thunder South **Stack Thunder South** Black Thunder South Black Thunder Black Thunder Black Thunder Black Thunder Black Thunder Jacobs Ranch Jacobs Ranch lacobs Ranch Jacobs Ranch Belle Ayr Caballo Caballo Caballo ල BAMLUC025 BAMLUC026 BAMLUC028 BAMILUC029 BAMLUC030 **BAMLUC031 BAMLUC033** SBLUC015 CALUC008 BAMLUC027 IRLUC012 IRLUC013 **BMLUC034** BTLUC036 SBLUC013 SBLUC014 SBLUC016 SBLUC017 SBLUC018 CALUC009 RLUC010 barnluc032 CALUC007 IRLUC011 Transporter BTLUC035 BTLUC037 BTLUC038 BTLUC039 3 9/22/2006 7/18/2006 8/16/2006 8/19/2006 8/25/2006 8/30/2006 9/15/2006 9/24/2006 7/29/2006 8/23/2006 9/28/2006 7/15/2006 9/10/2006 9/18/2006 9724/2006 712712006 8/12/2006 9/17/2006 8/8/2006 9/1/2006 9/2/2006 9/8/2006 87772006 8/14/2006 7/8/2006 8/4/2006 7/9/2006 9/9/2006 Sub Total **Sub Total** Sub Total Sub Total Ξ 115 136 5885 8228288

Reparations Calculation Based on URCS Phase III Junsdictional Threshold Using Agreed Upon Inputs and Actual Operating Parameters

Reparations 5/ \$30,141 09 \$30,871 62 \$30,133 76 \$241,785.99 \$48,177 83 \$49,323 37 \$49,973 03 \$49,103 91 \$31,046 09 \$29,738 44 \$595,988 78 \$56,368 74 \$210,756 79 \$167,226 34 \$50,317.65 \$50,317 64 \$42,842 56 \$42,612.95 \$42,957 53 \$42,242 42 \$34 752 57 \$34,832 42 \$34,752 54 \$35,675 08 \$34,946 22 \$44,031 14 \$56,886 86 \$49,431 47 \$42,458 92 \$50,662 26 \$45,823 87 Overpayment **2288** 8823 Per Ton 4 8 8 8 8 8 8 \$2 \$2 \$2 \$2 \$2 \$2 \$2 \$2 \$2 \$2 \$2 \$2 \$3 60 \$3 07 6 \$14 26 \$14 26 \$14 26 \$14 26 \$14 26 \$14 26 \$14 26 \$14 26 \$14 26 \$14 26 \$14 26 \$14 26 \$14 26 \$14 26 \$14 58 \$14 58 \$14 58 \$14 58 \$14 58 \$14 58 \$13 80 \$13 80 \$13 80 \$13 80 \$14 26 \$14 26 Rate Per Ton 2/ Transportation \$17 86 \$17 32 \$17 33 \$17 33 \$17 33 \$16 79 \$16 79 \$16 79 \$17 86 \$17 86 \$17 86 \$17 86 \$17.86 \$16 79 \$16 79 \$16 79 \$16 79 \$16 79 \$17.86 \$17.86 \$17 32 \$17 32 \$17 59 \$17 86 \$17 32 \$17.59 \$16 79 \$17 33 \$17.86 \$17.10 C Transportation \$240,933 54 \$242,876 73 \$231,356 85 \$230,823 03 \$237,309 86 \$245,120 03 \$239,874 21 3,370,583 95 \$1,646,211 05 \$235,957 16 \$229,262 65 \$234,995 83 \$247,949 52 \$237,073 24 \$249,814 99 \$242,623 41 \$238,765 78 \$230,709 66 \$232,231 27 \$239,919 21 \$249,846 72 \$226,645 27 \$229,584 21 \$250,222 68 \$242,704 74 \$977,950 18 \$943,918.71 5251,609 17 \$249,773 64 5247,994 80 £243,761 22 Charge 1/ <u>@</u> (1/01/2006 to 6/30/2007) 13,903 83 14,015 90 14,136 18 13,831 23 13,675 05 **96,292 50** 13,726 44 13,847 56 194,520.83 13,652 50 13,986 33 13,647 00 14,006 20 13,777 83 13,738 13 13,777 90 13,746 08 13,430 80 13,988 55 14,049 45 13,500 65 13,995 50 14,006 85 13,879 70 13,685 15 14,010 15 55,581 85 63,655 80 4,087 95 13,983 43 13,882 88 Tons 1/ 3 Cars 1/ 1,602 3 116 113 113 113 796 113 116 459 113 Black Thunder South Black Thunder South Black Thunder South Black Thunder South Black Thunder Belle Ayr Caballo Caballo Ongin 1/ Belle Ayr (3) **BAMLUC045** BAMLUC038 BAMLUC039 BAMLUC040 BAMLUC042 BAMLUC043 BAMLUC046 BAMLUC048 BAMLUC035 BAMLUC036 BAMLUC037 BAMLUC041 BAMLUC044 BAMLUC047 CALUC010 SBLUC019 SBLUC020 CALUC011 BTLUC045 Transporter **STLUC040** BTLUC042 BTLUC043 BTLUC044 SBLUC022 BTLUC041 BTLUC046 SBLUC021 10 10/14/2006 10/12/2006 11/13/2006 10/26/2006 10/16/2006 10/18/2006 10/26/2006 11/10/2006 11/20/2006 11/23/2006 12/14/2006 12/24/2006 12/17/2006 12/28/2006 12/29/2006 11/3/2006 10/4/2006 10/2/2006 11/4/2006 11/4/2006 10/2/2006 10/9/2006 12/1/2006 12/9/2006 12/7/2006 12/1/2006 12772006 **Sub Total** Date 1/ Sub Total 128 Sub Total Sub Total Ξ 8 2 8 8 8 8 8 8 8 8 4 4 4 **₹** ₹ ₹ ₹ £ 157 158 47

Reparations Calculation Based on URCS Phase III Junsdictional Threshold Using Agreed Upon Inputs and Actual Operating Parameters

Reparations 5/ \$33,856 37 \$33,467 79 \$26,193 92 \$26,193 33 \$44,622 82 \$48,804 68 \$42,133 33 \$42,141 65 \$348,993 57 \$170,681.70 \$160,845 78 \$45,423 95 \$106,784,26 \$43,319 93 \$35,471 38 \$42,513.64 \$20,373 45 \$15,747 97 \$41,134.37 \$42,244 88 \$41,108 62 \$17,335 67 \$21,286 46 \$15,931.94 \$16,108 77 \$28,832 91 \$30,809 96 \$30,734 64 390,377.50 \$41,720 98 Overpayment \$2 \$3 \$2 \$8 Per Ton 4/ \$3.06 \$3 07 \$2 54 25 25 25 25 25 25 26 25 25 27 25 25 27 25 25 27 25 25 27 25 25 27 27 25 \$3 24 \$3 24 \$3 24 \$3 24 \$3 24 \$3 24 \$1.47 \$1.47 \$1.44 \$2 88 \$2 38 \$3 34 \$14 92 \$14 92 \$14 92 \$14 92 \$14 92 \$14 37 \$14 37 \$14 37 \$14 37 \$14 37 \$14 37 \$14 37 \$15 38 \$15 38 \$15 38 \$14.26 \$14 26 \$16 21 \$16 21 \$14 41 \$1621 \$1621 \$1621 \$1621 9 Rate Per Ton 2/ Transportation \$17.86 \$17.32 \$17.33 \$16.79 \$16.79 \$17 69 \$17 79 \$18 07 \$17.68 \$17.35 \$17.35 \$17.35 \$17.48 \$17 32 \$16 80 \$17.32 \$17 46 \$17 46 \$17 61 \$17.36 \$17.35 \$17.59 \$17 46 \$17 68 \$17 46 \$17 68 \$17 69 \$17 61 8 ϵ \$236,866 54 \$235,795 30 \$714,949 61 Transportation \$241,982 04 \$231,740 32 \$237,947 65 \$249,937 27 \$244,015 94 \$238,334 95 \$232,001 57 \$1,471,168 45 51,204,274.67 11,902,669.08 \$234,664 86 \$240,746 69 \$234,780 93 \$234,793 84 \$230,871 43 \$244,762 09 \$245,029 03 \$241,836 94 \$245,346 50 \$243,115 57 \$244,81881 \$240,151.96 Charge 1/ \$244,674 24 5964,333 34 5255,898 67 \$242,287 77 \$238,408 58 9 (1/01/2006 to 6/30/2007) 13,980 43 13,981 34 **69,935 25** 13,332 05 40,606 65 108,137.45 14,103 18 13,972 29 56,670 15 3,994 90 14,085 83 13,892 76 13,286 35 13,10990 13,680 65 13,023 58 13,164 55 14, 121, 18 3,847 40 14,471 05 13,876 50 14,012.85 14,107 00 13,84140 84,156 20 13,396 80 14,12386 3,648 08 13,877 80 13,653 04 Tons 1/ 3 Cars 1/ 113 € 115 115 115 115 115 115 3 1 2 1 2 **8 8 8 9 8 9 9** 83 Black Thunder South Black Thunder South Black Thunder South Black Thunder Black Thunder **Black Thunder** Black Thunder Black Thunder Jacobs Ranch Jacobs Ranch Black Thunder acobs Ranch Jacobs Ranch Jacobs Ranch Belle Ayr Belle Ayr Belle Ayr Belle Ayr Belle Ayr Ongin 1/ Belle Ayr Caballo Caballo Caballo ල **BAMLUC002 BAMLUC003 BAMLUC004 BAMLUC005 BAMLUC006 BAMLUC001** CALUC012 SBLUC002 CALUC013 BMLUC007 **BMLUC008** SBLUC003 CALUC001 IRLUC015 JRLUC016 JRLUC018 BTLUC002 **BTLUC003** BTLUC005 Transporter IRLUC014 IRLUC017 BTLUC001 BTLUC004 BTLUC006 SBLUC001 3 11/13/2006 12/25/2006 10/22/2006 12/17/2006 12/19/2006 11/21/2006 11/28/2006 1/19/2007 1/29/2007 2/11/2007 3/20/2007 2222207 3/10/2007 2/13/2007 1772007 3/14/2007 173/2007 222722007 3772007 1/5/2007 2/20/2007 1/5/2007 Sub Total 2222007 2772007 3222007 Date 1/ **Sub Total Sub Total** Sub Total ϵ 1<u>Q 2007</u> 168 1/7 169 171 171 178 179 8 <u>\$</u> 8 172 8 2 2 3

Reparations Cakculation Based on URCS Phase III Jurisdictional Threshold Using Agreed Upon Inputs and Actual Operating Parameters

Reparations 5/ \$54,146 63 \$40,928 24 \$43,593 60 \$40,606 50 \$40,609 08 \$41,326 03 \$41,326 07 \$36,571 32 \$45,973 82 \$35,298 34 \$30,543 33 \$30,653 99 \$26,530 53 \$26,302 75 \$40,341.18 \$40,341.18 \$30,819 03 \$30,285 45 \$30,118 03 \$32,455 12 \$23,280 96 398,072.86 1194,948.82 388,197 81 \$26,301 51 \$43,940 68 131,235 85 \$34,689 25 \$30,549 06 \$33,548 69 \$26,529 28 \$31,335 37 Overpayment Per Ton 4/ **8 2** 3 3 3 5 5 5 5 \$3 06 \$2 28 \$2 95 \$2 95 \$2 95 \$2 95 \$2 91 \$15.5 \$14 96 \$14 96 \$14 96 \$14 96 \$14 96 \$14 96 \$14 44 \$14 41 \$14 41 \$14 41 \$14 41 \$14 41 \$14 41 \$14 41 (8) Rate Per Ton 2/ Transportation \$17 35 \$17 35 \$16 60 \$16 83 \$16 83 \$16 83 \$16 83 \$16 83 \$17 79 \$17 46 \$17 89 \$17 36 \$17 35 \$17 35 \$17 35 \$17.46 \$17.89 \$17.99 \$17.90 \$17.35 \$17.35 \$17.35 \$17.35 \$17.35 \$17.35 8 Transportation \$239,141 33 \$244,997 55 \$240,016 76 \$237,947 65 \$249,362 04 \$244,564 22 \$244,805 64 \$246,149 31 \$237,844 86 \$235,684 08 \$235,000 05 \$238,977 02 \$239,067 34 \$240,581 84 \$240,581 84 32,137,837 41 52,914,454 38 \$1,659,951.51 \$234,957 65 \$243,419 10 \$242,817 48 \$235,830 90 \$230,871 43 5233,715 66 5243,420 58 \$239,823 13 \$242,226 88 \$240,997 60 \$244,322 27 \$235,000 66 \$234,781 86 \$237,991 67 Charge 1/ 9 (1/01/2006 to 6/30/2007) 14,081 34 165,755 22 13,286 45 13,769 86 13,401 05 12,645 41 13,992 75 13,543 20 13,862 70 **13,862.70** 14,028 26 121,450.97 14,097 66 14,112.86 14,18391 13,960 68 14,142 00 14,139 43 14,129 53 14,000 28 12,975 77 12,550 97 13,382 31 13,775 95 14,028 36 13,733 19 13,694 83 13,853 11 14,100 48 13,890 74 14,010 18 97,957 35 3 Cars 1/ ₹ 1 5 5 5 116 Ranch Ranch Ranch Ranch Ranch Black Thunder Ranch Jacobs Ranch Jacobs Ranch Jacobs Ranch lacobs Ranch Jacobs Ranch Belle Ayr Belle Ayr Belle Ayr Belle Ayr Belle Ayr Belle Ayr Caballo Caballo Caballo Caballo Caballo Caballo Caballo Caballo ල Jacobs Jacobs | Jacobs | lacobs | acops acobs lacobs BAMLUC010 BAMLUC013 **BAMLUC012** BAMLUC014 BAMLUC009 **BAMLUC011** BAMLUC015 CALUCO08 BTLUC007 ransporter CALUC002 CALUC003 CALUC004 CALUCOOS CALUCO06 CALUC007 CALUC009 RLUCOO3 IRLUC004 IRLUC005 IRLUC006 IRLUC007 JRLUC008 IRLUC009 IRLUC010 IRLUC011 IRLUC012 RLUC002 RLUC001 3 4/19/2007 4/12/2007 527/2007 6/12/2007 6/24/2007 6/30/2007 1/10/2007 121/2007 1/22/2007 3/16/2007 323/2007 1/13/2007 2/11/2007 2/19/2007 2202007 2/26/2007 3/11/2007 3/17/2007 3/18/2007 325/2007 3/26/2007 4/4/2007 6/3/2007 3/9/2007 **Sub Total** 23/2007 3/1/2007 1/8/2007 3/5/2007 Sub Total Sub Total **Sub Total** Ξ 2<u>Q 2007</u> 211 4/4 212 213 215

Reparations Calculation Based on URCS Phase III Jurisdictional Threshold Using Agreed Upon Inputs and Actual Operating Parameters

Reparations 5/ \$39,754 62 \$80,483 59 \$26,340 98 \$26,824 50 \$26,803 64 \$26,827 03 \$22,522 08 \$22,516 95 \$25,963 06 \$38,078 47 \$23,267 04 \$26,828 24 \$38,075 47 \$37,057 66 \$30,083 82 \$30,055 38 \$25,735,69 \$25,743 10 **533,054 60** \$19,499 97 \$22,723 94 \$25,532 34 538,080 42 537,829 24 526,807 99 \$29,791 68 \$40,728 97 Overpayment \$2 35 \$1 40 \$1 61 Per Ton 4/ \$2 88 \$2 88 \$161 \$15 00 \$15 00 \$15 00 \$15 00 \$15 00 \$15 00 \$15 00 \$15 00 \$15 00 \$14 66 \$14 66 \$14 66 \$14 66 \$14 66 \$14 66 \$14 66 \$14 66 \$14 66 \$1466 \$14 66 \$14 66 \$14 66 \$14 47 \$14 47 <u>@</u> Rate Per Ton 2/ Transportation \$17.35 \$17.35 \$17.35 \$17.35 \$16 40 \$16 61 \$16 83 \$16 83 \$17.35 \$17.35 \$17.35 \$17.36 \$17.35 \$17.35 \$16.35 \$16.55 \$16.55 \$16 80 \$16 77 \$16 80 \$16 60 \$16 60 \$1685 \$16 56 \$16 57 \$16 55 \$16 57 \$1684 \$16 77 8 Transportation \$233,921 99 \$227,791 77 \$233,604 92 \$231,833 63 \$243,589 05 \$228,461 23 32,112,995 66 5245,251 85 5238,987 26 \$484,239 11 5233,860 62 \$232,378 88 5237,903 06 5236,170.87 \$232,286 85 1235,506 93 5244,305 29 \$243,328 86 \$238,565 90 5245,024 28 \$225,057 83 \$233,820 03 5232,203 56 5238,663 07 1235,398 99 5232,838 17 \$245,189 34 5244,76987 Charge 1/ 9 (1/01/2006 to 6/30/2007) 14,079 88 13,994 53 13,787 65 13,988 33 13,749 83 14,120 86 13,769 11 13,864 44 14,231 63 14,011 53 14,13199 27,906,75 126,016 97 14,10957 13,770 55 14,039 72 13,934 81 14,025 50 14,133 45 14,033 10 14,080 20 14,022 18 14, 103 70 14,130 95 13,745 91 13,990 13 14,124 08 14,015 08 No of Cars 1/ 1,038 3 116 115 116 116 5 4 5 4 5 5 5 5 5 5 5 5 5 114 Black Thunder South Black Thunder South Jacobs Ranch lacobs Ranch facobs Ranch Jacobs Ranch Jacobs Ranch Ranch Jacobs Ranch Jacobs Ranch Jacobs Ranch Jacobs Ranch Jacobs Ranch Ranch lacobs Ranch Jacobs Ranch Jacobs Ranch lacobs Ranch Ongin 1/ Caballo Caballo Caballo Caballo Caballo Caballo Caballo Caballo Caballo (3) Jacobs acobs CALUCO10 CALUCO11 CALUC013 CALUC014 CALUC015 CALUC016 CALUC018 Transporter SBLUC004 SBLUC005 CALUC012 CALUC017 RLUC013 RLUC014 RLUC015 RLUC016 RLUC018 RLUC019 IRLUC020 IRLUC022 IRLUC023 RLUC024 IRLUC025 RLUC026 RLUC017 IRLUC021 IRLUC027 IRLUC028 3 4/13/2007 5/13/2007 5/24/2007 8/16/2007 4/16/2007 4/23/2007 4/25/2007 4/29/2007 5/10/2007 5/16/2007 427/2007 6/10/2007 6/17/2007 4/14/2007 5/20/2007 5/25/2007 Shipped 4/6/2007 6/1/2007 5/2/2007 5/20/2007 6722/2007 Date 1/ 4/4/2007 Sub Total 5/3/2007 4/1/2007 4/9/2007 5/5/2007 641/2007 Sub Total Ξ 234 235 236 237 238 238 240 241 242 244 244 244 224 225 226 227 227 228 229 230 233 233

Reparations Calculation Based on URCS Phase III Jurisdictional Threshold Using Agreed Upon Inputs and Actual Operating Parameters (1/01/2006 to 6/30/2007)

	,	Per Ton 4/ Reparations 5/ (9) (10)	\$30,094 94	/8 LT8,056¢	\$8,172,553 34
	Overpayment	Per Ton 4/	\$2 11		
	ļ	(E)	\$14 66		
	Transportation	Kate Per Ton 2/ (7)	\$16 77	88 9 P	
Total	Transportation	<u>Charge 1/</u> (6)	\$238,757 84	\$4,025,216 /4	\$52,320,516 26
	;	(5)	14,238 02	236,433.15	3,042,884 05
	jo og	(4)	116	98. -	25,207
	:	Ongin 1/ (3)	Jacobs Ranch		
	Transporter	(2)	JRLUC029		¥F.
	Shipped	(1)	250 6/29/2007		252 GRAND TOTAL
			'	. •	

NOTE Revisions include the use of revised 3Q06 indexes and revised tons per car in private cars for 4Q06 Black Thunder and 1Q07 Black Thunder South

\$8,549,815 54

Reparations With Interest

2/ Column (6) + Column (5)
3/ Junsdictional Thresholds equal to variable costs from REVISED Exhibit II-A-1 x 1 8
7/ Column (7) - Column (8)
5/ Column (9) x Column (5)
6/ Excludes frozen coal charge of \$3.508 77
7/ Excludes frozen coal charge of \$70 59

EXHIBIT II-A-8 REDACTED



UP 111

Item: 4140-E

Itm Desc: MO, Ladue (Henry County)
Montrose Generating Station

Unit Coal Trains from SPRB to Montrose Generating Station, Ladue (Henry County), MO

For billing purposes use the following rate authority: UP 111-4140-E

STCC/GROUP STCC DESCRIPTION

Coal

Prices are subject to Fuel surcharges

GENERAL RULE ITEM 4140 (Revision A)

Railroad's Cycle Time Estimate in Shipper Owned or Leased Equipment is 138 hours, subject to terms and conditions in Item 300 of Circular UP 111

Minimum Volume Requirement for Option 2 rates is the greater of either 95 percent of Net Tons received at Montrose Generating Station, Ladue (Henry County), MO from Campbell and Converse Counties in Wyoming via all modes of transportation, or 1,600,000 Net Tons annually The maximum volume that Railroad will transport under this item is 2,100,000 Net Tons annually

GENERAL RATE APPLICATION RULES FOR ITEM 4140-E

- l'ree time to unload will be 6 hour(s)
- 2 Mileage allowance payment on private equipment will not apply
- 3 C Price applies in shipper owned or leased equipment

	ICAT		

COLUMN	RATE APPLICATION RULES
2	Rates are in U.S. dollars Per Net Ton
	Subject to a minimum lading weight of 117 tons per car
	Price applies if minimum tender per shipment is 12,285 Net Ton(s)
3	Rates are in U.S. dollars Per Net Ton
	Subject to a minimum lading weight of 117 tons per car
	Price applies if minimum tender per shipment is 12,285 Net Ton(s)
4	Rates are in U S dollars Per Net Ton
	Subject to a minimum lading weight of 117 tons per car
	Price applies if minimum tender per shipment is 12,285 Net Fon(s)

Issued January 6, 2006
Effective January 1, 2006
Expiration. December 31, 2008

UP 111

Page 1 of 2 item 4140-E

Continued on next page

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	Cel. 2 Option 2 Year I	CoL 3 Option 2 Year 2	Col. 4 Option 2 Year 3	Route Code/Group
STCC: 11 Coal From: FNF RGY SPRB MINES GROUP 10 MO LADU!	Exp 12/31/2006 14 26	Lff 01/01/2007 Exp 12/31/2007 14 83	Eff 01/01/2008	UP

		APPLICATION AND	RATES										
COLUMN	RATE APPLICATION RULES				 								
2	Rates are in U.S. dollars Per Net Ton												
	Subject to a minimum lading v	veight of 100 tons per	car										
	Price applies if minimum tende	er per shipment is ili,	000 Net Ton(s)										
3	Rates are in U S dollars Per N	et Ton											
	Subject to a minimum lading v	veight of 100 tons per	car										
	Price applies if minimum tende	er per shipment is 1 t,	000 Net Ton(s)										
4	Rates are in U S dollars Per N	et Ton											
	Subject to a minimum lading v	veight of 100 tons per	r Caf										
	Price applies if minimum tende	er per shipment is 11,	000 Net Ton(s)										
	<u> </u>	Col. 2 Option 2 Year 1	Cal. 3 Option 2 Year 2	Col. 4 Option 2 Year 3	Route Code/Group								
TCC: 11 Co roce ENERGY To: MO, LAD	SPRB MINES GROUP												
,		4 Fap 12/31/2006 16 68	A F/T 01/01/2007 Exp 12/31/2007	A EN 01/01/2008									

APPENDIX A ORIGIN AND DESTINATION GROUPS

GROUP NAME LOCATIONS

FNLRGY SPRB MINES GRIVUP
WY ANTELOPE MINE
WY BI LLE AYR MINE
WY, BI ACK THUNDER MINE
WY, BI ACK THUNDER SOUTH
WY, CABALLO MINE
WY CABALLO MINE
WY CABALLO MINE
WY COAL CREEK MINE
WY CORDERO MINE
WY, JACOBS RANCH MINE
WY, JACOBS RANCH MINE
WY, ROCHELLE MINE

CERTIFICATE OF SERVICE

I hereby certify that on August 20, 2007, I caused three copies of the foregoing Reply Evidence Narrative (together with associated exhibits and workpapers) of Complainant Kansas City Power & Light Company to be served by hand upon the following counsel for Defendant Union Pacific Railroad Company

Michael L. Rosenthal, Esq Covington & Burling 1201 Pennsylvania Avenue, N W Washington, D.C. 20004-2401

and by Federal Express, as follows

J. Michael Hemmer
Louise A Rinn
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